The Art and Science of Project Management

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Some myths...

- Project management is unnecessary overhead
- Project management doesn't add any value
- Project management is just "fluff" that detracts from the "real work"
- Project managers are simply experts in producing project documentation
- Talk about BORING...





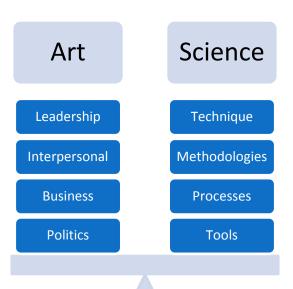
First dose of reality...

- Project management is great ... but only when applied <u>correctly</u> and in the <u>right dose</u>
 - If not, then the myths are probably true...
 - If so, then project management:
 - Focuses the team on goals and outcomes
 - Provides structure that promotes success
 - Helps you balance time, money, resources, & scope
 - Leads to effective communication



Second dose of reality...

 Project management is all about balancing "science" (what the books say you should do) with "art" (what you really need to do)



- Project managers must be <u>flexible</u>
 - Balance, adapt, overcome
 - Wear the right hat at the right time
 - Know what you need to know when you need to know

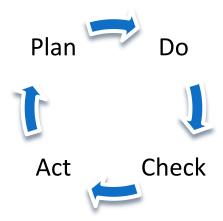


Project Managers Have Big Heads...

Creative of Responsible Project Organizer Organizer Organizer Opelegator Realist Efficient Politician Instinctive Justinctive Justinctive Justinctive Justince Justince Justine Just Responsible Pragmatist Honest Socuser Accountant Accountant Realist Efficient Salespe. Enthusiastic 5 Husiastic of Harketer Fig. Expert Of Competent Administrator
Coach Patron
Herder Arbitrator
Storian Mediator Leader Historian Inspirational Professional S Empathizer



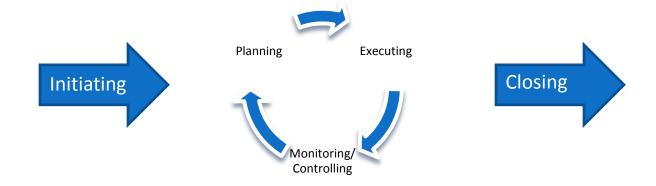
The Project Management Cycle



Old School – W. Edwards Deming



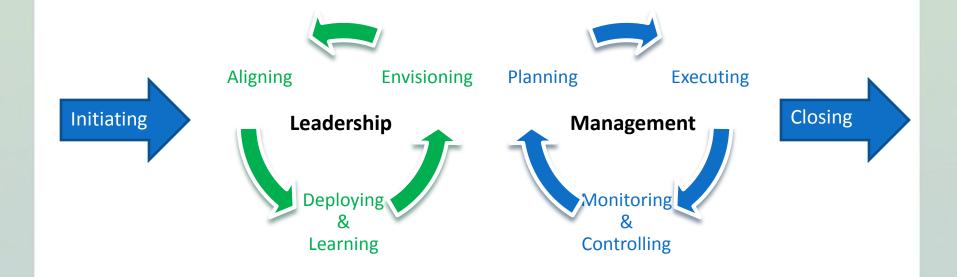
The Project Management Cycle



New School – Project Management Institute (PMI)



The Project Management Cycle



MY SCHOOL – Hybrid of PMI and CH2M HILL Project Delivery System



So, what's most important?

- For project managers, everything is important!
 - Every part of the PM cycle will become important at one time or another
 - The "art" is choosing what is right for your particular project & team at the particular time
- The **leadership cycle** is *always* important!
 - Leadership affects everything
 - Ingredients for success:
 - Relationships
 - Teamwork
 - Endorsement





Relationships

- Relationships are fundamental
- Relationships build long-term trust and confidence



- Ingredients for success:
 - Understand needs, expectations, strengths, & weaknesses
 - Regular communication: Shoemail >> phone >> email
 - Relationship maintenance during difficult times



Teamwork

- A strong team is vital to project success
- Teaming builds flexibility and creativity into the work
- Ingredients for success:
 - Support and defend your team
 - Establish regular, effective meetings
 - Make extra effort to include virtual team members





Endorsement

Endorsement is more than simple approval

it implies ongoing commitment

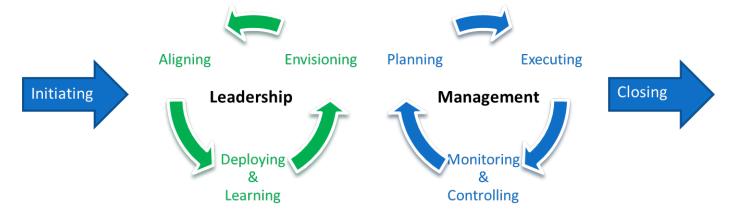
 The endorsement process ensures mutual understanding and commitment to project success



- Ingredients for success:
 - Foster mutual understanding; affirm the common vision
 - Give all parties a stake in the outcome
 - Identify and discuss risks



OK, but really, what's most important?



- Most people think that Executing & Controlling provide the most value
 - This is where things get done!
 - But, people resist because they have their own ways of being productive
 - To make matters worse, management often doesn't understand the "work"



Here's the secret...

- The most valuable phases of a project are Initiating, Planning, and Closing:
 - Initiating is where you establish your scope of work. Lack of agreement or understanding will cause scope creep.



- **Planning** is where you gain a better <u>understanding of what</u> <u>needs to get done</u> and then communicate it. "Plans are worthless, but planning is everything." -Eisenhower
- Closing is when you have agreement from all of your stakeholders that the project is finished.
 Launch or go-live is not the end of a project!



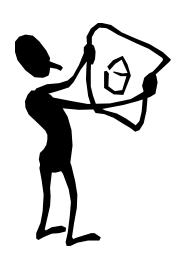
Initiation

- A simple statement of the **Project Objective** can be your most powerful tool:
 - What are you going to do?
 - How are you going to do it?
 - Why are you doing it?
- Achieve stakeholder <u>endorsement</u> before starting work
- The Project Objective is your baseline for measuring scope creep



Planning

- Create a guide and map for your team:
 - What needs to be done?
 - Who is doing the work?
 - How much will the work cost (budget)?
 - When will the work be done (schedule/milestones)?
 - How the work will be done?
 - How will you manage communications, risk, & change?
 - What metrics will you use to track progress, quality, & scope?
 - What are the internal and external dependencies?





Closing

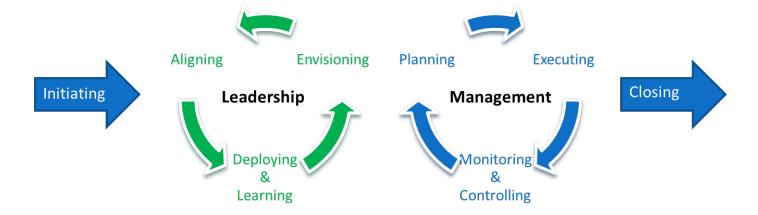
 If you've done your job well, closing is easy:



- Stakeholder needs/expectations have been met/exceeded
- Customer knows exactly what was delivered
- Customer/stakeholders are satisfied
- Closing is simply a matter of acknowledging that everything was delivered as agreed ... but write it down!
- What if the customers/stakeholders still want more?
 - Aren't you glad you have that Project Objective statement?



Where the rubber meets the road...



- Monitoring is where progress is measured
- Executing is where the "work" gets done
- Controlling is where minor course corrections are made



Monitoring

- Avoid using "percent complete"...
 - People guess
 - People are overly optimistic
 - The last 20% takes 80% of the time (80/20 rule)
 - Work expands to fill available time



- Binary completion is a much more accurate progress measure
 - Is it done? Yes or No
- The key is to plan milestones
 - Milestones must be measureable
 - Granularity is critical make them just fine enough to measure progress, but no finer



Executing & Controlling

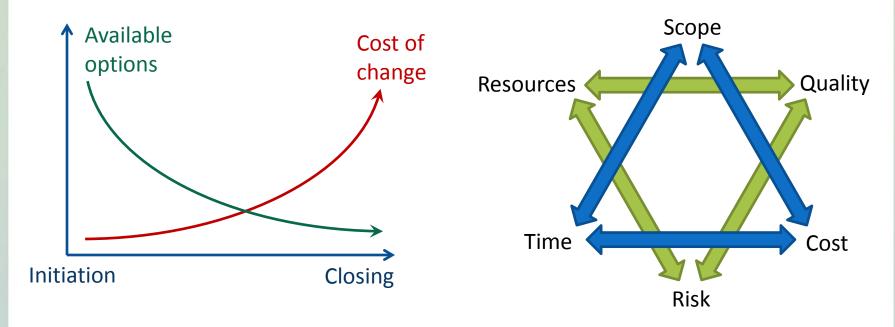
- Change is inevitable. You cannot stop it.
 You must accept that it will occur.
 - Stakeholders will always change their minds
 - Requirements will always change after a "freeze"



- How you deal with change is what matters!
 - Evaluate changes based on their ability to advance the project objectives (remember that Project Objective statement...)
 - Quantify the impact of changes in terms of scope, schedule, resources, & quality
- Prioritize changes based on overall impact
 - Let the customer prioritize major changes



Knowledge is Power...



- The most valuable and least said word in a project manager's vocabulary is "No"
- The most valuable and least said phrase in a project manager's vocabulary is "I don't know"



In summary...

- Project management is <u>not</u> evil
- Leadership is always important
- The secret to success is *flexibility*
- Plan, plan, plan







Project Management Lessons from Star Trek

- Non-interference is the Prime Directive
- Set your phaser on stun
- Humans are highly illogical
- "Live long and prosper"
- Infinite Diversity in Infinite Combinations
- "Having is not so pleasing a thing as wanting"
- Tribbles hate Klingons (and Klingons hate Tribbles)
- Enemies (like Romulans) can be cloaked
- Don't put all your senior officers in one shuttlecraft
- Insufficient data does not compute



Resources

- Project Management Institute: <u>www.pmi.org</u>
- DoIT Project Management Advisor: <u>www.pma.doit.wisc.edu</u>
- Improving the User Experience: <u>www.usability.gov</u>
- Project Science: <u>www.projectscience.org</u>

